

Corporate Profile



Revolutionizing the world of ICT



EPIC LANKA (PVT) LTD

Epic Techno-Village
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Sri Lanka.

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Established in 1998, Epic Lanka is committed to innovate, develop and implement world class ICT solutions in Secure Electronic Payments, Information Systems Security, Mobile Enterprise Automation and Secure Document Personalization. Epic Lanka is proud to be the pioneers in implementing some of the mission critical ICT solutions for several state organizations, leading corporate firms and major banks.

With an unprecedented number of 38 national and international accolades won during 2008, 2009 & 2010 Epic Lanka has reached the pinnacle of ICT industry by winning the National Business Excellence Award during the past 3 years. We brought glory and fame to Sri Lanka by winning the first ever Gold Award in the history of local ICT industry at the Asia Pacific ICT Awards 2008. Winning is a passion for the competent and committed talent pool of Epic Lanka as we won the highest number of awards at National Best Quality Software Awards during the three consecutive years of 2007, 2008 and 2009.

With the intention of making the Epic brand global we commenced operations in Australia and Malaysia successfully. We are an ISO 9001:2008, ISO 27001 and CMMi Level 3 certified company now striving to be a global technology leader by realizing our vision of using technology for the betterment of society through innovative ICT solutions.

NATURE OF THE BUSINESS

- ▶ Innovate, Create, Design and Develop automation solutions in the areas of Secure Electronic Payments, Information Systems Security, Mobile Enterprise Automation & Secure Document Personalization.
- ▶ Act as a Value Added Reseller (VAR) for all the products of our Principals and undertake development of user specific applications and complementary modules on behalf of our Principals.
- ▶ Act as the “hands-on” Partner for International Organizations in promoting and implementing large scale Technology Projects.

OUR EXCLUSIVE SOFTWARE CAPABILITIES

Epic's extensive software development capability is one of the prime reasons for its popularity among principals and clients both locally and internationally. We possess expertise and industry specialists to develop international standard ICT Solutions - from the development of EDC/POS terminal applications using C, C++ and Java to the deployment of complex highly secured Cashiering & Financial Transaction Automation Systems using industry standard tools such as VB++, Visual C++, GNU C/C++, PHP, ASP/ASP.NET, Win CE, XML, UML, J2EE, EJB, J2ME, Java EE5, XHTML, WML, Flash, Oracle and SQL, etc.

MARKET LEADERSHIP

Epic Lanka is the Sri Lanka's market leader in supplying and servicing EDC/POS Terminals with over 80% market share. Epic Lanka has supplied and installed over 21,000 EDC/POS Terminals including Smart Card Readers to various leading Banks and Credit/Debit Card Organizations in Sri Lanka.

Epic Lanka is the undisputed leader in Secure Payment Automation, Information Security and Mobile Enterprise Automation Solutions in Sri Lanka.

PRODUCTS AND SERVICES

Some of the Products and Services offered by Epic Lanka are;

- ▶ e-Commerce and Secure Payment Automation Solutions.
- ▶ Smart Cards and Smart Card based financial and non-financial Solutions.
- ▶ EDC/POS Terminals.
- ▶ Network Payment Controllers.
- ▶ Terminal Line Encryption Solutions.
- ▶ Loyalty Program Management Solutions.
- ▶ Banking and Financial Solutions.
- ▶ Bank Branch Automation products.
- ▶ Government Sector Computerization Solutions (e-Government)
- ▶ Secure Personnel Identification Solutions.
- ▶ Security Printing Solutions.
- ▶ SMS based Mobile Commerce Solutions.
- ▶ Utility Payment Acquiring Gateways.
- ▶ e-Distribution and e-Services Solutions.
- ▶ PKI Based Information Security and Network Security Solutions.
- ▶ Mobile Work-force and Sales-force Automation Solutions.
- ▶ Marketing and Project Management Consultancy Services.

VERIFONE INC. <i>USA</i>	- The World's Leaders in e-Payment Transaction Automation.
DATASTRIP LTD. <i>UK</i>	- One of the largest and leading 2D Barcode based SecureDigitized Identification Solutions Providers in the world.
HEITECH PADU BERHAD. <i>Malaysia</i>	- The largest National ICT Solutions Provider in Malaysia who is responsible for developing and implementing the most prestigious and largest e-Government projects in Malaysia.
PERUM PERURI <i>Indonesia</i>	- The "Security Printing and Minting Corporation" of Indonesian Government. Perum Peruri is considered as the Asia's largest "Printing House".
DIGITAL IDENTIFICATION SOLUTIONS GmbH <i>Germany</i>	- The leader in Plastic Card Printers and Digital Identification and Personalization Solutions.
SAFENET <i>USA</i>	- A global leader in Information Security who provides complete security from state-of-the-art encryption technologies to protect communications, intellectual property and digital identities.

Some of our distinguished customers are;

- ▶ Bank of Ceylon.
- ▶ Hatton National Bank PLC.
- ▶ National Savings Bank.
- ▶ People's Bank.
- ▶ Commercial Bank.
- ▶ Hong Kong and Shanghai Banking Corporation (HSBC).
- ▶ Seylan Bank PLC.
- ▶ Standard Chartered Grindlays Bank.
- ▶ Sampath Bank PLC.
- ▶ Nations Trust Bank PLC.
- ▶ Airport and Aviation Sri Lanka Ltd.
- ▶ Sri Lanka Telecom.
- ▶ Immigration and Emigration Department of Sri Lanka.
- ▶ Sri Lanka Army.

CREDENTIALIALS

- ▶ Implemented the Sri Lanka's largest and only 02 Smart Card based Financial Solutions.
- ▶ Sold and installed island-wide over 21,000 EDC/POS Terminals for 09 Leading Banks.
- ▶ Developed Sri Lanka's First Internet Payment Gateway for Credit/Debit Card Transactions via Internet.
- ▶ Implemented the only two Digitized Secure ID Card Solutions based on 2D Barcode technology in Sri Lanka for SL Army and Airport and Aviation Sri Lanka Ltd.
- ▶ Partnered HeiTech Padu Berhad, Malaysia and provide local support for the implementation of the Sri Lanka's new "N" Series Passport, Passport Personalization and Printing System at the Department of Immigration and Emigration.
- ▶ Designed, Developed and Implemented the "on-line Payment Acquiring & Cashiering System" for Sri Lanka Telecom Ltd. that runs in over 300 branches (*including Tele-Bureaus and Tele-Centers*) islandwide.
- ▶ Designed, developed and implemented comprehensive PKI based Data and Network Security Policies for Online Wide Area Data Transmission for Sri Lanka Telecom Ltd and Department of Immigration and Emigration of Sri Lanka.
- ▶ Designed, Developed and Implemented the Sri Lanka's most comprehensive mutli-issuer /multi-scheme Loyalty Application Management Solutions for Ceylinco PLC Ltd and ABC Credit Card Company Ltd.
- ▶ Sri Lanka's Market Leader in Payment Automation and EDC/POS Industry. (*80% market share in Credit Card Acquiring Industry in Sri Lanka since year 2000.*)
- ▶ Designed, Developed and Implemented the Sri Lanka's largest and most comprehensive PDA based Mobile Work-force and Sales-force Automation Solution for Sri Lanka Telecom Ltd.
- ▶ Epic *pos*BANK solution enabled HSBC-the world's local bank to extend their reach beyond socio-economic and geographical boundaries through the post office network of Sri Lanka.
- ▶ Epic Dial a Bank, the most innovative ICT Solution in banking in the Asia Pacific as adjudged at APICTA 2008, has enabled Nations Trust Bank PLC to offer their premier banking services under the brand names of Inner Circle/Red Carpet Banking.
- ▶ Epic Life Time Banking has enabled the National Savings Bank to offer online realtime banking services to both rural & urban masses including merchants, professionals and small entrepreneurs through a field staff.
- ▶ Designed, developed and successfully implemented Sri Lanka Interbank Payment System (SLIPS) for LankaClear, the national cheque clearing house, to connect all banks operating in Sri Lanka on-line real-time in October 2010.
- ▶ Designed, developed and successfully implemented Epic Terminal Line Encryption solution - a state of the art encryption solution that adheres to international guidelines - to combat payment card frauds.

SUPPORT STRENGTHS

- ▶ Over 100 fully trained and qualified support staff.
- ▶ Island-wide support facilities.
- ▶ 24 Hrs. 07 Days a Week, 365 days a year Help Desk facility.
- ▶ Automated Fault Reporting System.
- ▶ On-line trouble-shooting and fault rectification facility.
- ▶ Comprehensive back-up facilities and up-to-date stocks of spare-parts.
- ▶ Software Development and R & D Center equipped with Source Codes and Development Tools.
- ▶ Solutions Development, Implementation, Project Management and Training partnership with HeiTech Padu Berhad, Malaysia the largest national ICT Solutions Provider in Malaysia.
- ▶ Active technology transfer arrangements with world renowned technology partners.
- ▶ Close linkages with seven leading universities in Sri Lanka for collaborative research and industry training.

- ▶ President's Club Award (1998) of VeriFone Inc., USA
- ▶ Expert Network Membership from Gemplus Corporation, France.
- ▶ ISO 9001:2000 Quality Certificate
- ▶ "Best Sri Lanka - Malaysia Entrepreneur" awarded by the Sri Lanka-Malaysia Business Council in 2007 and 2008.
- ▶ "Gold Award Winner" for IT and other Business Related Services awarded by the Sri Lanka-Malaysia Business Council in 2005, 2006, 2007 and 2008 consecutively.
- ▶ "Gold Award Winner" for Financial and related services awarded by the Sri Lanka Malaysia Business Council in 2008, 2009.
- ▶ "Bronze Award Winner" for Infrastructure products and services awarded by the Sri Lanka -Malaysia Business Council in 2008.
- ▶ "Outstanding Achiever - 2009" awarded by the Sri Lanka-Malaysia Business Council in 2009.
- ▶ "Merit Award" at the National Best Quality Software Award Competition 2005 for Financial Applications category.
- ▶ "Silver Award" at the National Best Quality Software Award Competition 2007 for Financial Application category.
- ▶ "Bronze Award" at the National Best Quality Software Award Competition 2007 for Security category.
- ▶ "Merit Award" at the National Best Quality Software Award Competition 2007 for Financial Application category.
- ▶ "Participation Certificate" at the National Best Quality Software Award Competition 2007 for Industrial Application category.
- ▶ "Participation Certificate" at the National Best Quality Software Award Competition 2007 for Security category.
- ▶ "Bronze Award" at the National Best Quality Software Award Competition 2007 for overall performance.
- ▶ "Gold Award" at the National Best Quality Software Award Competition 2008 for Security Applications category.
- ▶ "Gold Award" at the National Best Quality Software Award Competition 2008 for Financial Applications category.
- ▶ "Silver Award" at the National Best Quality Software Award Competition 2008 for Industrial Applications category.

ACHIEVEMENTS/AWARDS

- ▶ "Bronze Award" at the National Best Quality Software Award Competition 2008 for overall performance.
- ▶ "Gold Award" at the National Best Quality Software Award Competition 2009 for Financial Applications Category.
- ▶ "Silver Award" at the National Best Quality Software Award Competition 2009 for Communication Applications Category.
- ▶ "Silver Award" at the National Best Quality Software Award Competition 2009 for General Applications Category.
- ▶ "Silver Award" at the National Best Quality Software Award Competition 2009 for overall performance.
- ▶ "Bronze Award" at the National Best Quality Software Award Competition 2009 for overall performance.
- ▶ "Bronze Award" at the National Best Quality Software Award Competition 2009 for Research & Development Category.
- ▶ "Bronze Award" at the National Best Quality Software Award Competition 2009 for E- Government & Services category.
- ▶ "Bronze Award" at the National Best Quality Software Award Competition 2009 for Security Application Category.
- ▶ "Gold Award" at the Information Systems Audit and Control Association Award Competition 2008 for IT Security category.
- ▶ "Merit Award" at the Information Systems Audit and Control Association Award Competition 2008 for IT Security Products and Services Category.
- ▶ "Merit Award" at the Information Systems Audit and Control Association Award Competition 2008 for Organizational IT Security Category.
- ▶ "Gold Award" at the Asia Pacific ICT Awards 2008 for Financial Services Industry Applications Category.
- ▶ "Merit Certificate" and four participation certificates at the Asia Pacific ICT Awards 2009.
- ▶ "National Business Excellence Award" for ICT category at the NBEA 2008, 2009 and Winner of Medium Category in 2009.
- ▶ "Provincial and National level Silver Awards" under extra large category at the Sri Lankan Entrepreneur of the Year - 2008 & 2010 organized by FCCISL.
- ▶ Asia-Pacific Young Entrepreneur Award 2010 organized by the Confederation of Chambers of Commerce and Industry (CACCI)
- ▶ "National Business Excellence Award" 2010 in ICT Sector at NBEA 2010 organized by the National Chamber of Commerce of Sri Lanka

LEGAL STATUS

Limited Liability Company incorporated in Sri Lanka under the Registration of Companies Act No.17 of 1992.

DATE OF INCORPORATION

21st May 1998

DIRECTORS

Nayana D.P.Dehigama	-	Chairman / Managing Director
Viraj A.C.A. Mudalige	-	Director / General Manager

BANKERS

- ▶ Union Bank Colombo Ltd.
- ▶ Nation Trust Bank
- ▶ People's Bank
- ▶ Seylan Bank

AUDITORS

Tudor V.Perera & Co.